

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL FOR: Annual Contract for Electrical Maintenance and Repair Services  
 TIME & DATE: (June 6, 2017 through May 31, 2018)  
 3:00 p.m., April 18, 2017

|   |  |  |  |
|---|--|--|--|
| Power Engineering Services,<br>Inc.<br>9179 Shadow Creek Ln<br>Converse, TX 78109 | Fox Service Co., LLC<br>P.O. Box 19047<br>Austin, TX 78760 | Central Electric Ent & Co.<br>2320 SW 36th Street<br>San Antonio, TX 78237 | Alterman, Inc.<br>P.O. Box 700490<br>San Antonio, TX 78270 |
|---|--|--|--|

| ITEM NO.       | DESCRIPTION AND APPROXIMATE QUANTITY                                    |       |            |            |            |
|----------------|---|-------|------------|------------|------------|
| <b>GROUP A</b> | <b>BASE PERIOD REPORTS</b>  | UNIT  |            |            |            |
|                | 20 ea.  | PRICE | 400.00     | 650.00     | 0.00       |
| 1.             | Initial Site Assessment Report  | TOTAL | 8,000.00   | 13,000.00  | 0.00       |
|                | 20 ea.  | PRICE | 300.00     | 320.00     | 250.00     |
| 2.             | Final Comprehensive Electrical Inspection Report                        | TOTAL | 6,000.00   | 6,400.00   | 5,000.00   |
|                | 10 ea.  | PRICE | 4,500.00   | 7,500.00   | 275.00     |
| 3.             | Power System Study Report   | TOTAL | 45,000.00  | 75,000.00  | 2,750.00   |
|                | 10 ea.  | PRICE | 1,200.00   | 870.00     | 300.00     |
| 4.             | Infrared Thermography Report  | TOTAL | 12,000.00  | 8,700.00   | 3,000.00   |
|                | <b>SUBTOTAL (Group A)</b>   | TOTAL | 71,000.00  | 103,100.00 | 10,750.00  |
| <b>GROUP B</b> | <b>Regular Hourly Rates (Mon - Fri, 8 a.m. - 5 p.m.)</b>                | UNIT  |            |            |            |
|                | 40 hr   | PRICE | 70.00      | 72.50      | 80.00      |
| 1.             | Master Electrician  | TOTAL | 2,800.00   | 2,900.00   | 3,200.00   |
|                | 250 hr  | PRICE | 55.00      | 52.50      | 60.00      |
| 2.             | Journeyman Electrician  | TOTAL | 13,750.00  | 13,125.00  | 15,000.00  |
|                | 250 hr  | PRICE | 40.00      | 38.41      | 30.00      |
| 3.             | Apprentice Electrician  | TOTAL | 10,000.00  | 9,602.50   | 7,500.00   |
|                | 250 hr  | PRICE | 30.00      | 29.50      | 20.00      |
| 4.             | Helper  | TOTAL | 7,500.00   | 7,375.00   | 5,000.00   |
|                | 250 hr  | PRICE | 125.00     | 105.00     | 150.00     |
| 5.             | Electrician Test Technician IV (ETT-IV) - Sr. Field Services Technician | TOTAL | 31,250.00  | 26,250.00  | 37,500.00  |
|                | 250 hr  | PRICE | 120.00     | 101.00     | 150.00     |
| 6.             | Electrical Test Technician III (ETT-III) - Field Services Technician    | TOTAL | 30,000.00  | 25,250.00  | 37,500.00  |
|                | 250 hr  | PRICE | 95.00      | 85.00      | 150.00     |
| 7.             | Electrical Test Technician II (ETT-II) - Jr. Field Services Technician  | TOTAL | 23,750.00  | 21,250.00  | 37,500.00  |
|                | 250 hr  | PRICE | 90.00      | 61.50      | 150.00     |
| 8.             | Electrical Test Technician I (ETT-I) - Technical Assistant/Helper       | TOTAL | 22,500.00  | 15,375.00  | 37,500.00  |
|                | <b>SUBTOTAL (Group B)</b>   | TOTAL | 141,550.00 | 121,127.50 | 180,700.00 |

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TIME & (June 6, 2017 through May 31, 2018)

DATE: 3:00 p.m., April 18, 2017

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

Power Engineering Services,  
 Inc.  
 9179 Shadow Creek Ln  
 Converse, TX 78109

Fox Service Co., LLC  
 P.O. Box 19047  
 Austin, TX 78760

Central Electric Ent & Co.  
 2320 SW 36th Street  
 San Antonio, TX 78237

Alterman, Inc.  
 P.O. Box 700490  
 San Antonio, TX 78270

|                |  |       |           |           |            |           |
|----------------|--|-------|-----------|-----------|------------|-----------|
| <b>GROUP C</b> | <b>Overtime Hourly Rates</b>   | UNIT  |           |           |            |           |
| 1.             | 16 hr<br>Master Electrician  | PRICE | 95.00     | 108.75    | 120.00     | 96.63     |
|                |  | TOTAL | 1,520.00  | 1,740.00  | 1,920.00   | 1,546.08  |
| 2.             | 100 hr<br>Journeyman Electrician   | PRICE | 75.00     | 78.75     | 90.00      | 81.49     |
|                |  | TOTAL | 7,500.00  | 7,875.00  | 9,000.00   | 8,149.00  |
| 3.             | 100 hr<br>Apprentice Electrician   | PRICE | 55.00     | 57.62     | 45.00      | 59.55     |
|                |  | TOTAL | 5,500.00  | 5,762.00  | 4,500.00   | 5,955.00  |
| 4.             | 100 hr<br>Helper   | PRICE | 35.00     | 44.25     | 30.00      | 43.75     |
|                |  | TOTAL | 3,500.00  | 4,425.00  | 3,000.00   | 4,375.00  |
| 5.             | 100 hr<br>Electrical Test Technician IV (ETT-IV) - Sr. Field Services Technician | PRICE | 135.00    | 157.50    | 225.00     | 214.50    |
|                |  | TOTAL | 13,500.00 | 15,750.00 | 22,500.00  | 21,450.00 |
| 6.             | 100 hr<br>Electrical Test Technician III (ETT-III) - Field Services Technician   | PRICE | 130.00    | 151.50    | 225.00     | 165.00    |
|                |  | TOTAL | 13,000.00 | 15,150.00 | 22,500.00  | 16,500.00 |
| 7.             | 100 hr<br>Electrical Test Technician II (ETT-II) - Jr. Field Services Technician | PRICE | 105.00    | 127.50    | 225.00     | 132.00    |
|                |  | TOTAL | 10,500.00 | 12,750.00 | 22,500.00  | 13,200.00 |
| 8.             | 100 hr<br>Electrical Test Technician I (ETT-I) - Technical Assistant/Helper      | PRICE | 100.00    | 92.25     | 225.00     | 99.00     |
|                |  | TOTAL | 10,000.00 | 9,225.00  | 22,500.00  | 9,900.00  |
|                | <b>SUBTOTAL (Group C)</b>  | TOTAL | 65,020.00 | 72,677.00 | 108,420.00 | 81,075.08 |
| <b>GROUP D</b> | <b>Weekend /Holiday Hourly Rates</b>   | UNIT  |           |           |            |           |
| 1.             | 8 hr<br>Master Electrician   | PRICE | 95.00     | 126.88    | 120.00     | 126.90    |
|                |  | TOTAL | 760.00    | 1,015.04  | 960.00     | 1,015.20  |
| 2.             | 40 hr<br>Journeyman Electrician  | PRICE | 75.00     | 91.88     | 90.00      | 106.71    |
|                |  | TOTAL | 3,000.00  | 3,675.20  | 3,600.00   | 4,268.40  |
| 3.             | 40 hr<br>Apprentice Electrician  | PRICE | 55.00     | 67.22     | 45.00      | 77.46     |
|                |  | TOTAL | 2,200.00  | 2,688.80  | 1,800.00   | 3,098.40  |
| 4.             | 40 hr<br>Helper  | PRICE | 35.00     | 51.63     | 30.00      | 56.25     |
|                |  | TOTAL | 1,400.00  | 2,065.20  | 1,200.00   | 2,250.00  |
| 5.             | 40 hr<br>Electrical Test Technician IV (ETT-IV) - Sr Field Services              | PRICE | 135.00    | 183.75    | 225.00     | 214.50    |
|                |  | TOTAL | 5,400.00  | 7,350.00  | 9,000.00   | 8,580.00  |
| 6.             | 40 hr<br>Electrical Test Technician III (ETT-III) - Field Services Technician    | PRICE | 130.00    | 176.75    | 225.00     | 165.00    |
|                |  | TOTAL | 5,200.00  | 7,070.00  | 9,000.00   | 6,600.00  |
| 7.             | 40 hr<br>Electrical Test Technician II (ETT-II) - Jr. Field Services Technician  | PRICE | 105.00    | 148.75    | 225.00     | 132.00    |
|                |  | TOTAL | 4,200.00  | 5,950.00  | 9,000.00   | 5,280.00  |

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 TIME & DATE: (June 6, 2017 through May 31, 2018)  
 3:00 p.m., April 18, 2017

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|---|--|--|--|
| Power Engineering Services,<br>Inc.<br>9179 Shadow Creek Ln<br>Converse, TX 78109 | Fox Service Co., LLC<br>P.O. Box 19047<br>Austin, TX 78760 | Central Electric Ent & Co.<br>2320 SW 36th Street<br>San Antonio, TX 78237 | Alterman, Inc.<br>P.O. Box 700490<br>San Antonio, TX 78270 |
|---|--|--|--|

| ITEM NO.       | DESCRIPTION AND APPROXIMATE QUANTITY  | UNIT  |            |            |            |            |
|----------------|---|-------|------------|------------|------------|------------|
| 8.             | 40 hr<br>Electrical Test Technician I (ETT-I) - Technical Assistant/Helper        | PRICE | 100.00     | 107.63     | 225.00     | 99.00      |
|                |   | TOTAL | 4,000.00   | 4,305.20   | 9,000.00   | 3,960.00   |
|                | <b>SUBTOTAL (Group D)</b>   | TOTAL | 26,160.00  | 34,119.44  | 43,560.00  | 35,052.00  |
| <b>GROUP E</b> | <b>Electrical Repairs (mark-ups not to exceed 20%)</b>                            | UNIT  |            |            |            |            |
| 1.             | \$120,000 / YR<br>Parts and Materials   | PRICE | 3%         | 14%        | 20%        | 15%        |
|                |   | TOTAL | 123,600.00 | 136,800.00 | 144,000.00 | 138,000.00 |
| 2.             | \$20,000 / YR<br>Rental Equipment   | PRICE | 0%         | 10%        | 20%        | 15%        |
|                |   | TOTAL | 20,000.00  | 22,000.00  | 24,000.00  | 23,000.00  |
| 3.             | \$30,000 / YR<br>Bid Markups  | PRICE | 0%         | 10%        | 20%        | 15%        |
|                |   | TOTAL | 30,000.00  | 33,000.00  | 36,000.00  | 34,500.00  |
|                | <b>SUBTOTAL (Group E)</b>   | TOTAL | 173,600.00 | 191,800.00 | 204,000.00 | 195,500.00 |
|                | <b>FIRST YEAR BASE PERIOD TOTAL CONTRACT AMOUNT<br/>(Groups A, B, C, D and E)</b> | TOTAL | 477,330.00 | 522,823.94 | 547,430.00 | 544,009.98 |
| <b>GROUP A</b> | <b>OPTION YEAR 1<br/>REPORTS</b>  | UNIT  |            |            |            |            |
| 1.             | 20 ea.<br>Initial Site Assessment Report  | PRICE | 400.00     | 648.00     | 0.00       | 1,075.00   |
|                |   | TOTAL | 8,000.00   | 12,960.00  | 0.00       | 21,500.00  |
| 2.             | 20 ea.<br>Final Comprehensive Electrical Inspection Report                        | PRICE | 300.00     | 320.00     | 250.00     | 950.00     |
|                |   | TOTAL | 6,000.00   | 6,400.00   | 5,000.00   | 19,000.00  |
| 3.             | 10 ea.<br>Power System Study Report   | PRICE | 4,500.00   | 7,600.00   | 275.00     | 3,250.00   |
|                |   | TOTAL | 45,000.00  | 76,000.00  | 2,750.00   | 32,500.00  |
| 4.             | 10 ea.<br>Infrared Thermography Report  | PRICE | 1,200.00   | 900.00     | 300.00     | 2,450.00   |
|                |   | TOTAL | 12,000.00  | 9,000.00   | 3,000.00   | 24,500.00  |
|                | <b>SUBTOTAL (Group A)</b>   | TOTAL | 71,000.00  | 104,360.00 | 10,750.00  | 97,500.00  |
| <b>GROUP B</b> | <b>Regular Hourly Rates (Mon - Fri, 8 a.m. - 5 p.m.)</b>                          | UNIT  |            |            |            |            |
| 1.             | 40 hr<br>Master Electrician   | PRICE | 70.00      | 73.95      | 80.00      | 76.77      |
|                |   | TOTAL | 2,800.00   | 2,958.00   | 3,200.00   | 3,070.80   |

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 P.O. Box 700490  
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|                |   |                     |                     |                     |                     |                     |
|----------------|---|---------------------|---------------------|---------------------|---------------------|---------------------|
| 2.             | 250 hr<br>Journeyman Electrician  | UNIT PRICE<br>TOTAL | 55.00<br>13,750.00  | 53.25<br>13,312.50  | 60.00<br>15,000.00  | 56.99<br>14,247.50  |
| 3.             | 250 hr<br>Apprentice Electrician  | UNIT PRICE<br>TOTAL | 40.00<br>10,000.00  | 40.50<br>10,125.00  | 30.00<br>7,500.00   | 42.19<br>10,547.50  |
| 4.             | 250 hr<br>Helper  | UNIT PRICE<br>TOTAL | 30.00<br>7,500.00   | 29.50<br>7,375.00   | 20.00<br>5,000.00   | 31.25<br>7,812.50   |
| 5.             | 250 hr<br>Electrician Test Technician IV (ETT-IV) - Sr. Field Services Technician | UNIT PRICE<br>TOTAL | 125.00<br>31,250.00 | 107.75<br>26,937.50 | 150.00<br>37,500.00 | 143.00<br>35,750.00 |
| 6.             | 250 hr<br>Electrical Test Technician III (ETT-III) - Field Services Technician    | UNIT PRICE<br>TOTAL | 120.00<br>30,000.00 | 101.00<br>25,250.00 | 150.00<br>37,500.00 | 110.00<br>27,500.00 |
| 7.             | 250 hr<br>Electrical Test Technician II (ETT-II) - Jr. Field Services Technician  | UNIT PRICE<br>TOTAL | 95.00<br>23,750.00  | 85.00<br>21,250.00  | 150.00<br>37,500.00 | 88.00<br>22,000.00  |
| 8.             | 250 hr<br>Electrical Test Technician I (ETT-I) - Technical Assistant/Helper       | UNIT PRICE<br>TOTAL | 90.00<br>22,500.00  | 61.50<br>15,375.00  | 150.00<br>37,500.00 | 66.00<br>16,500.00  |
|                | <b>SUBTOTAL (Group B)</b>   | TOTAL               | 141,550.00          | 122,583.00          | 180,700.00          | 137,428.30          |
| <b>GROUP C</b> | <b>Overtime Hourly Rates</b>  |                     |                     |                     |                     |                     |
| 1.             | 16 hr<br>Master Electrician   | UNIT PRICE<br>TOTAL | 95.00<br>1,520.00   | 96.87<br>1,549.92   | 120.00<br>1,920.00  | 98.56<br>1,576.96   |
| 2.             | 100 hr<br>Journeyman Electrician  | UNIT PRICE<br>TOTAL | 75.00<br>7,500.00   | 69.76<br>6,976.00   | 90.00<br>9,000.00   | 83.12<br>8,312.00   |
| 3.             | 100 hr<br>Apprentice Electrician  | UNIT PRICE<br>TOTAL | 55.00<br>5,500.00   | 58.73<br>5,873.00   | 45.00<br>4,500.00   | 60.74<br>6,074.00   |
| 4.             | 100 hr<br>Helper  | UNIT PRICE<br>TOTAL | 35.00<br>3,500.00   | 41.01<br>4,101.00   | 30.00<br>3,000.00   | 43.75<br>4,375.00   |
| 5.             | 100 hr<br>Electrical Test Technician IV (ETT-IV) - Sr. Field Services Technician  | UNIT PRICE<br>TOTAL | 135.00<br>13,500.00 | 161.63<br>16,163.00 | 225.00<br>22,500.00 | 214.50<br>21,450.00 |
| 6.             | 100 hr<br>Electrical Test Technician III (ETT-III) - Field Services Technician    | UNIT PRICE<br>TOTAL | 130.00<br>13,000.00 | 151.50<br>15,150.00 | 225.00<br>22,500.00 | 165.00<br>16,500.00 |
| 7.             | 100 hr<br>Electrical Test Technician II (ETT-II) - Jr. Field Services Technician  | UNIT PRICE<br>TOTAL | 105.00<br>10,500.00 | 127.50<br>12,750.00 | 225.00<br>22,500.00 | 132.00<br>13,200.00 |

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|                |   |                     |                     |                    |                     |                    |
|----------------|---|---------------------|---------------------|--------------------|---------------------|--------------------|
| 8.             | 100 hr<br>Electrical Test Technician I (ETT-I) - Technical Assistant/Helper     | UNIT PRICE<br>TOTAL | 100.00<br>10,000.00 | 92.25<br>9,225.00  | 225.00<br>22,500.00 | 99.00<br>9,900.00  |
|                | <b>SUBTOTAL (Group C)</b>   | TOTAL               | 65,020.00           | 71,787.92          | 108,420.00          | 81,387.96          |
| <b>GROUP D</b> | <b>Weekend /Holiday Hourly Rates</b>  | UNIT PRICE          |                     |                    |                     |                    |
| 1.             | 8 hr<br>Master Electrician  | PRICE<br>TOTAL      | 95.00<br>760.00     | 124.98<br>999.84   | 120.00<br>960.00    | 129.44<br>1,035.52 |
| 2.             | 40 hr<br>Journeyman Electrician   | PRICE<br>TOTAL      | 75.00<br>3,000.00   | 106.50<br>4,260.00 | 90.00<br>3,600.00   | 108.85<br>4,354.00 |
| 3.             | 40 hr<br>Apprentice Electrician   | PRICE<br>TOTAL      | 55.00<br>2,200.00   | 77.36<br>3,094.40  | 45.00<br>1,800.00   | 79.01<br>3,160.40  |
| 4.             | 40 hr<br>Helper   | PRICE<br>TOTAL      | 35.00<br>1,400.00   | 51.63<br>2,065.20  | 30.00<br>1,200.00   | 56.25<br>2,250.00  |
| 5.             | 40 hr<br>Electrical Test Technician IV (ETT-IV) - Sr Field Services             | PRICE<br>TOTAL      | 135.00<br>5,400.00  | 210.11<br>8,404.40 | 225.00<br>9,000.00  | 214.50<br>8,580.00 |
| 6.             | 40 hr<br>Electrical Test Technician III (ETT-III) - Field Services Technician   | PRICE<br>TOTAL      | 130.00<br>5,200.00  | 160.59<br>6,423.60 | 225.00<br>9,000.00  | 165.00<br>6,600.00 |
| 7.             | 40 hr<br>Electrical Test Technician II (ETT-II) - Jr. Field Services Technician | PRICE<br>TOTAL      | 105.00<br>4,200.00  | 106.25<br>4,250.00 | 225.00<br>9,000.00  | 132.00<br>5,280.00 |
| 8.             | 40 hr<br>Electrical Test Technician I (ETT-I) - Technical Assistant/Helper      | PRICE<br>TOTAL      | 100.00<br>4,000.00  | 101.48<br>4,059.20 | 225.00<br>9,000.00  | 99.00<br>3,960.00  |
|                | <b>SUBTOTAL (Group D)</b>   | TOTAL               | 26,160.00           | 33,556.64          | 43,560.00           | 35,219.92          |
| <b>GROUP E</b> | <b>Electrical Repairs (mark-ups not to exceed 20%)</b>                          | UNIT PRICE          |                     |                    |                     |                    |
| 1.             | \$120,000 / YR<br>Parts and Materials   | PRICE<br>TOTAL      | 3%<br>123,600.00    | 14%<br>136,800.00  | 20%<br>144,000.00   | 15%<br>138,000.00  |
| 2.             | \$20,000 / YR<br>Rental Equipment   | PRICE<br>TOTAL      | 0%<br>20,000.00     | 10%<br>22,000.00   | 20%<br>24,000.00    | 15%<br>23,000.00   |
| 3.             | \$30,000 / YR<br>Bid Markups  | PRICE<br>TOTAL      | 0%<br>30,000.00     | 10%<br>33,000.00   | 20%<br>36,000.00    | 15%<br>34,500.00   |
|                | <b>SUBTOTAL (Group E)</b>   | TOTAL               | 173,600.00          | 191,800.00         | 204,000.00          | 195,500.00         |

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| ITEM NO.       | DESCRIPTION AND APPROXIMATE QUANTITY  |            |                    |                     |                   |                       |
|----------------|---|------------|--------------------|---------------------|-------------------|-----------------------|
|                | <b>OPTION YEAR 1 PERIOD TOTAL CONTRACT AMOUNT (Groups A, B, C, D and E)</b>       | TOTAL      | 477,330.00         | 524,087.56          | 547,430.00        | 547,036.18            |
| <b>GROUP A</b> | <b>OPTION YEAR 2 REPORTS</b>  | UNIT PRICE |                    |                     |                   |                       |
| 1.             | 20 ea.<br>Initial Site Assessment Report  | TOTAL      | 400.00<br>8,000.00 | 650.00<br>13,000.00 | 0.00<br>0.00      | 1,150.00<br>23,000.00 |
| 2.             | 20 ea.<br>Final Comprehensive Electrical Inspection Report                        | UNIT PRICE | 300.00             | 325.00              | 250.00            | 1,000.00              |
|                |   | TOTAL      | 6,000.00           | 6,500.00            | 5,000.00          | 20,000.00             |
| 3.             | 10 ea.<br>Power System Study Report   | UNIT PRICE | 4,500.00           | 6,500.00            | 275.00            | 3,600.00              |
|                |   | TOTAL      | 45,000.00          | 65,000.00           | 2,750.00          | 36,000.00             |
| 4.             | 10 ea.<br>Infrared Thermography Report  | UNIT PRICE | 1,200.00           | 875.00              | 300.00            | 2,550.00              |
|                |   | TOTAL      | 12,000.00          | 8,750.00            | 3,000.00          | 25,500.00             |
|                | <b>SUBTOTAL (Group A)</b>   | TOTAL      | 71,000.00          | 93,250.00           | 10,750.00         | 104,500.00            |
| <b>GROUP B</b> | <b>Regular Hourly Rates (Mon - Fri, 8 a.m. - 5 p.m.)</b>                          | UNIT PRICE |                    |                     |                   |                       |
| 1.             | 40 hr<br>Master Electrician   | TOTAL      | 70.00<br>2,800.00  | 77.75<br>3,110.00   | 80.00<br>3,200.00 | 78.27<br>3,130.80     |
| 2.             | 250 hr<br>Journeyman Electrician  | UNIT PRICE | 55.00              | 57.50               | 60.00             | 58.11                 |
|                |   | TOTAL      | 13,750.00          | 14,375.00           | 15,000.00         | 14,527.50             |
| 3.             | 250 hr<br>Apprentice Electrician  | UNIT PRICE | 40.00              | 41.16               | 30.00             | 43.01                 |
|                |   | TOTAL      | 10,000.00          | 10,290.00           | 7,500.00          | 10,752.50             |
| 4.             | 250 hr<br>Helper  | UNIT PRICE | 30.00              | 32.65               | 20.00             | 34.38                 |
|                |   | TOTAL      | 7,500.00           | 8,162.50            | 5,000.00          | 8,595.00              |
| 5.             | 250 hr<br>Electrician Test Technician IV (ETT-IV) - Sr. Field Services Technician | UNIT PRICE | 125.00             | 113.50              | 150.00            | 159.50                |
|                |   | TOTAL      | 31,250.00          | 28,375.00           | 37,500.00         | 39,875.00             |
| 6.             | 250 hr<br>Electrical Test Technician III (ETT-III) - Field Services Technician    | UNIT PRICE | 120.00             | 103.75              | 150.00            | 121.00                |
|                |   | TOTAL      | 30,000.00          | 25,937.50           | 37,500.00         | 30,250.00             |
| 7.             | 250 hr<br>Electrical Test Technician II (ETT-II) - Jr. Field Services Technician  | UNIT PRICE | 95.00              | 98.50               | 150.00            | 99.00                 |
|                |   | TOTAL      | 23,750.00          | 24,625.00           | 37,500.00         | 24,750.00             |
| 8.             | 250 hr<br>Electrical Test Technician I (ETT-I) - Technical Assistant/Helper       | UNIT PRICE | 90.00              | 69.25               | 150.00            | 71.50                 |
|                |   | TOTAL      | 22,500.00          | 17,312.50           | 37,500.00         | 17,875.00             |
|                | <b>SUBTOTAL (Group B)</b>   | TOTAL      | 141,550.00         | 132,187.50          | 180,700.00        | 149,755.80            |

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL

FOR: Annual Contract for Electrical Maintenance and Repair Services

TIME & (June 6, 2017 through May 31, 2018)

DATE: 3:00 p.m., April 18, 2017

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

|   |  |  |  |
|---|--|--|--|
| Power Engineering Services,<br>Inc.<br>9179 Shadow Creek Ln<br>Converse, TX 78109 | Fox Service Co., LLC<br>P.O. Box 19047<br>Austin, TX 78760 | Central Electric Ent & Co.<br>2320 SW 36th Street<br>San Antonio, TX 78237 | Alterman, Inc.<br>P.O. Box 700490<br>San Antonio, TX 78270 |
|---|--|--|--|

| GROUP          | DESCRIPTION AND APPROXIMATE QUANTITY   | UNIT           | Power Engineering Services, Inc. | Fox Service Co., LLC | Central Electric Ent & Co. | Alterman, Inc.      |
|----------------|--|----------------|----------------------------------|----------------------|----------------------------|---------------------|
| <b>GROUP C</b> | <b>Overtime Hourly Rates</b>   |                |                                  |                      |                            |                     |
| 1.             | 16 hr<br>Master Electrician  | PRICE<br>TOTAL | 95.00<br>1,520.00                | 100.30<br>1,604.80   | 120.00<br>1,920.00         | 100.49<br>1,607.84  |
| 2.             | 100 hr<br>Journeyman Electrician   | PRICE<br>TOTAL | 75.00<br>7,500.00                | 83.38<br>8,338.00    | 90.00<br>9,000.00          | 84.79<br>8,479.00   |
| 3.             | 100 hr<br>Apprentice Electrician   | PRICE<br>TOTAL | 55.00<br>5,500.00                | 61.33<br>6,133.00    | 45.00<br>4,500.00          | 61.93<br>6,193.00   |
| 4.             | 100 hr<br>Helper   | PRICE<br>TOTAL | 35.00<br>3,500.00                | 48.65<br>4,865.00    | 30.00<br>3,000.00          | 46.88<br>4,688.00   |
| 5.             | 100 hr<br>Electrical Test Technician IV (ETT-IV) - Sr. Field Services Technician | PRICE<br>TOTAL | 135.00<br>13,500.00              | 169.12<br>16,912.00  | 225.00<br>22,500.00        | 239.25<br>23,925.00 |
| 6.             | 100 hr<br>Electrical Test Technician III (ETT-III) - Field Services Technician   | PRICE<br>TOTAL | 130.00<br>13,000.00              | 154.59<br>15,459.00  | 225.00<br>22,500.00        | 181.50<br>18,150.00 |
| 7.             | 100 hr<br>Electrical Test Technician II (ETT-II) - Jr. Field Services Technician | PRICE<br>TOTAL | 105.00<br>10,500.00              | 146.77<br>14,677.00  | 225.00<br>22,500.00        | 148.50<br>14,850.00 |
| 8.             | 100 hr<br>Electrical Test Technician I (ETT-I) - Technical Assistant/Helper      | PRICE<br>TOTAL | 100.00<br>10,000.00              | 103.18<br>10,318.00  | 225.00<br>22,500.00        | 107.25<br>10,725.00 |
|                | <b>SUBTOTAL (Group C)</b>  | TOTAL          | 65,020.00                        | 78,306.80            | 108,420.00                 | 88,617.84           |
| <b>GROUP D</b> | <b>Weekend /Holiday Hourly Rates</b>   |                |                                  |                      |                            |                     |
| 1.             | 8 hr<br>Master Electrician   | PRICE<br>TOTAL | 95.00<br>760.00                  | 131.40<br>1,051.20   | 120.00<br>960.00           | 131.98<br>1,055.84  |
| 2.             | 40 hr<br>Journeyman Electrician  | PRICE<br>TOTAL | 75.00<br>3,000.00                | 110.40<br>4,416.00   | 90.00<br>3,600.00          | 110.98<br>4,439.20  |
| 3.             | 40 hr<br>Apprentice Electrician  | PRICE<br>TOTAL | 55.00<br>2,200.00                | 79.03<br>3,161.20    | 45.00<br>1,800.00          | 80.56<br>3,222.40   |
| 4.             | 40 hr<br>Helper  | PRICE<br>TOTAL | 35.00<br>1,400.00                | 62.69<br>2,507.60    | 30.00<br>1,200.00          | 59.38<br>2,375.20   |
| 5.             | 40 hr<br>Electrical Test Technician IV (ETT-IV) - Sr Field Services              | PRICE<br>TOTAL | 135.00<br>5,400.00               | 227.00<br>9,080.00   | 225.00<br>9,000.00         | 239.25<br>9,570.00  |
| 6.             | 40 hr<br>Electrical Test Technician III (ETT-III) - Field Services Technician    | PRICE<br>TOTAL | 130.00<br>5,200.00               | 177.41<br>7,096.40   | 225.00<br>9,000.00         | 181.50<br>7,260.00  |

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL FOR: Annual Contract for Electrical Maintenance and Repair Services  
 TIME & DATE: (June 6, 2017 through May 31, 2018)  
 3:00 p.m., April 18, 2017

|   |  |  |  |
|---|--|--|--|
| Power Engineering Services,<br>Inc.<br>9179 Shadow Creek Ln<br>Converse, TX 78109 | Fox Service Co., LLC<br>P.O. Box 19047<br>Austin, TX 78760 | Central Electric Ent & Co.<br>2320 SW 36th Street<br>San Antonio, TX 78237 | Alterman, Inc.<br>P.O. Box 700490<br>San Antonio, TX 78270 |
|---|--|--|--|

| ITEM NO.       | DESCRIPTION AND APPROXIMATE QUANTITY  |                     |                       |                       |                    |
|----------------|---|---------------------|-----------------------|-----------------------|--------------------|
| 7.             | 40 hr<br>Electrical Test Technician II (ETT-II) - Jr. Field Services Technician | UNIT PRICE<br>TOTAL | 105.00<br>4,200.00    | 147.75<br>5,910.00    | 225.00<br>9,000.00 |
| 8.             | 40 hr<br>Electrical Test Technician I (ETT-I) - Technical Assistant/Helper      | UNIT PRICE<br>TOTAL | 100.00<br>4,000.00    | 103.88<br>4,155.20    | 225.00<br>9,000.00 |
|                | <b>SUBTOTAL (Group D)</b>   | TOTAL               | 26,160.00             | 37,377.60             | 43,560.00          |
| <b>GROUP E</b> | <b>Electrical Repairs (mark-ups not to exceed 20%)</b>                          |                     |                       |                       |                    |
| 1.             | \$120,000 / YR<br>Parts and Materials   | UNIT PRICE<br>TOTAL | 3%<br>123,600.00      | 15%<br>138,000.00     | 20%<br>144,000.00  |
| 2.             | \$20,000 / YR<br>Rental Equipment   | UNIT PRICE<br>TOTAL | 0%<br>20,000.00       | 10%<br>22,000.00      | 20%<br>24,000.00   |
| 3.             | \$30,000 / YR<br>Bid Markups  | UNIT PRICE<br>TOTAL | 0%<br>30,000.00       | 10%<br>33,000.00      | 20%<br>36,000.00   |
|                | <b>SUBTOTAL (Group E)</b>   | TOTAL               | 173,600.00            | 193,000.00            | 204,000.00         |
|                | <b>OPTION YEAR 2 PERIOD TOTAL CONTRACT AMOUNT (Groups A, B, C, D and E)</b>     | TOTAL               | 477,330.00            | 534,121.90            | 547,430.00         |
| <b>GROUP A</b> | <b>OPTION YEAR 3 REPORTS</b>  |                     |                       |                       |                    |
| 1.             | 20 ea.<br>Initial Site Assessment Report  | UNIT PRICE<br>TOTAL | 450.00<br>9,000.00    | 714.00<br>14,280.00   | 0.00<br>0.00       |
| 2.             | 20 ea.<br>Final Comprehensive Electrical Inspection Report                      | UNIT PRICE<br>TOTAL | 350.00<br>7,000.00    | 355.00<br>7,100.00    | 250.00<br>5,000.00 |
| 3.             | 10 ea.<br>Power System Study Report   | UNIT PRICE<br>TOTAL | 5,000.00<br>50,000.00 | 6,500.00<br>65,000.00 | 275.00<br>2,750.00 |
| 4.             | 10 ea.<br>Infrared Thermography Report  | UNIT PRICE<br>TOTAL | 1,400.00<br>14,000.00 | 955.00<br>9,550.00    | 300.00<br>3,000.00 |
|                | <b>SUBTOTAL (Group A)</b>   | TOTAL               | 80,000.00             | 95,930.00             | 10,750.00          |
| <b>GROUP B</b> | <b>Regular Hourly Rates (Mon - Fri, 8 a.m. - 5 p.m.)</b>                        |                     |                       |                       |                    |
| 1.             | 40 hr<br>Master Electrician   | UNIT PRICE<br>TOTAL | 77.00<br>3,080.00     | 79.00<br>3,160.00     | 80.00<br>3,200.00  |



**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL

FOR: Annual Contract for Electrical Maintenance and Repair Services

TIME & (June 6, 2017 through May 31, 2018)

DATE: 3:00 p.m., April 18, 2017

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

Power Engineering Services,  
 Inc.  
 9179 Shadow Creek Ln  
 Converse, TX 78109

Fox Service Co., LLC  
 P.O. Box 19047  
 Austin, TX 78760

Central Electric Ent & Co.  
 2320 SW 36th Street  
 San Antonio, TX 78237

Alterman, Inc.  
 P.O. Box 700490  
 San Antonio, TX 78270

|                |   |  |                     |                     |                     |                     |
|----------------|---|--|---------------------|---------------------|---------------------|---------------------|
| 2.             | 250 hr<br>Journeyman Electrician  | UNIT PRICE<br>61.00<br>TOTAL<br>15,250.00  | 61.00<br>15,250.00  | 56.45<br>14,112.50  | 60.00<br>15,000.00  | 59.79<br>14,947.50  |
| 3.             | 250 hr<br>Apprentice Electrician  | UNIT PRICE<br>44.00<br>TOTAL<br>11,000.00  | 44.00<br>11,000.00  | 41.95<br>10,487.50  | 30.00<br>7,500.00   | 44.26<br>11,065.00  |
| 4.             | 250 hr<br>Helper  | UNIT PRICE<br>33.00<br>TOTAL<br>8,250.00   | 33.00<br>8,250.00   | 35.05<br>8,762.50   | 20.00<br>5,000.00   | 37.50<br>9,375.00   |
| 5.             | 250 hr<br>Electrician Test Technician IV (ETT-IV) - Sr. Field Services Technician | UNIT PRICE<br>138.00<br>TOTAL<br>34,500.00 | 138.00<br>34,500.00 | 118.00<br>29,500.00 | 150.00<br>37,500.00 | 159.50<br>39,875.00 |
| 6.             | 250 hr<br>Electrical Test Technician III (ETT-III) - Field Services Technician    | UNIT PRICE<br>132.00<br>TOTAL<br>33,000.00 | 132.00<br>33,000.00 | 108.00<br>27,000.00 | 150.00<br>37,500.00 | 121.00<br>30,250.00 |
| 7.             | 250 hr<br>Electrical Test Technician II (ETT-II) - Jr. Field Services Technician  | UNIT PRICE<br>105.00<br>TOTAL<br>26,250.00 | 105.00<br>26,250.00 | 104.05<br>26,012.50 | 150.00<br>37,500.00 | 99.00<br>24,750.00  |
| 8.             | 250 hr<br>Electrical Test Technician I (ETT-I) - Technical Assistant/Helper       | UNIT PRICE<br>100.00<br>TOTAL<br>25,000.00 | 100.00<br>25,000.00 | 71.35<br>17,837.50  | 150.00<br>37,500.00 | 71.50<br>17,875.00  |
|                | <b>SUBTOTAL (Group B)</b>   | TOTAL                                      | 156,330.00          | 136,872.50          | 180,700.00          | 151,358.70          |
| <b>GROUP C</b> | <b>Overtime Hourly Rates</b>  | UNIT PRICE                                 |                     |                     |                     |                     |
| 1.             | 16 hr<br>Master Electrician   | PRICE<br>100.00<br>TOTAL<br>1,600.00       | 100.00<br>1,600.00  | 102.70<br>1,643.20  | 120.00<br>1,920.00  | 103.39<br>1,654.24  |
| 2.             | 100 hr<br>Journeyman Electrician  | UNIT PRICE<br>85.00<br>TOTAL<br>8,500.00   | 85.00<br>8,500.00   | 84.68<br>8,468.00   | 90.00<br>9,000.00   | 87.19<br>8,719.00   |
| 3.             | 100 hr<br>Apprentice Electrician  | UNIT PRICE<br>60.00<br>TOTAL<br>6,000.00   | 60.00<br>6,000.00   | 62.93<br>6,293.00   | 45.00<br>4,500.00   | 63.72<br>6,372.00   |
| 4.             | 100 hr<br>Helper  | UNIT PRICE<br>40.00<br>TOTAL<br>4,000.00   | 40.00<br>4,000.00   | 38.56<br>3,856.00   | 30.00<br>3,000.00   | 40.00<br>4,000.00   |
| 5.             | 100 hr<br>Electrical Test Technician IV (ETT-IV) - Sr. Field Services Technician  | UNIT PRICE<br>150.00<br>TOTAL<br>15,000.00 | 150.00<br>15,000.00 | 177.00<br>17,700.00 | 225.00<br>22,500.00 | 239.25<br>23,925.00 |
| 6.             | 100 hr<br>Electrical Test Technician III (ETT-III) - Field Services Technician    | UNIT PRICE<br>145.00<br>TOTAL<br>14,500.00 | 145.00<br>14,500.00 | 162.00<br>16,200.00 | 225.00<br>22,500.00 | 181.50<br>18,150.00 |
| 7.             | 100 hr<br>Electrical Test Technician II (ETT-II) - Jr. Field Services Technician  | UNIT PRICE<br>120.00<br>TOTAL<br>12,000.00 | 120.00<br>12,000.00 | 145.67<br>14,567.00 | 225.00<br>22,500.00 | 148.50<br>14,850.00 |

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL

FOR: Annual Contract for Electrical Maintenance and Repair Services

TIME & (June 6, 2017 through May 31, 2018)

DATE: 3:00 p.m., April 18, 2017

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

Power Engineering Services,  
 Inc.  
 9179 Shadow Creek Ln  
 Converse, TX 78109

Fox Service Co., LLC  
 P.O. Box 19047  
 Austin, TX 78760

Central Electric Ent & Co.  
 2320 SW 36th Street  
 San Antonio, TX 78237

Alterman, Inc.  
 P.O. Box 700490  
 San Antonio, TX 78270

|                |   |                     |                     |                     |                     |                     |
|----------------|---|---------------------|---------------------|---------------------|---------------------|---------------------|
| 8.             | 100 hr<br>Electrical Test Technician I (ETT-I) - Technical Assistant/Helper     | UNIT PRICE<br>TOTAL | 115.00<br>11,500.00 | 105.60<br>10,560.00 | 225.00<br>22,500.00 | 107.25<br>10,725.00 |
|                | <b>SUBTOTAL (Group C)</b>   | TOTAL               | 73,100.00           | 79,287.20           | 108,420.00          | 88,395.24           |
| <b>GROUP D</b> | <b>Weekend /Holiday Hourly Rates</b>  | UNIT PRICE          |                     |                     |                     |                     |
| 1.             | 8 hr<br>Master Electrician  | UNIT PRICE<br>TOTAL | 100.00<br>800.00    | 130.35<br>1,042.80  | 120.00<br>960.00    | 135.78<br>1,086.24  |
| 2.             | 40 hr<br>Journeyman Electrician   | UNIT PRICE<br>TOTAL | 85.00<br>3,400.00   | 112.90<br>4,516.00  | 90.00<br>3,600.00   | 114.18<br>4,567.20  |
| 3.             | 40 hr<br>Apprentice Electrician   | UNIT PRICE<br>TOTAL | 60.00<br>2,400.00   | 79.71<br>3,188.40   | 45.00<br>1,800.00   | 82.88<br>3,315.20   |
| 4.             | 40 hr<br>Helper   | UNIT PRICE<br>TOTAL | 40.00<br>1,600.00   | 57.83<br>2,313.20   | 30.00<br>1,200.00   | 62.50<br>2,500.00   |
| 5.             | 40 hr<br>Electrical Test Technician IV (ETT-IV) - Sr Field Services             | UNIT PRICE<br>TOTAL | 150.00<br>6,000.00  | 236.00<br>9,440.00  | 225.00<br>9,000.00  | 239.25<br>9,570.00  |
| 6.             | 40 hr<br>Electrical Test Technician III (ETT-III) - Field Services Technician   | UNIT PRICE<br>TOTAL | 145.00<br>5,800.00  | 178.20<br>7,128.00  | 225.00<br>9,000.00  | 181.50<br>7,260.00  |
| 7.             | 40 hr<br>Electrical Test Technician II (ETT-II) - Jr. Field Services Technician | UNIT PRICE<br>TOTAL | 120.00<br>4,800.00  | 144.63<br>5,785.20  | 225.00<br>9,000.00  | 148.50<br>5,940.00  |
| 8.             | 40 hr<br>Electrical Test Technician I (ETT-I) - Technical Assistant/Helper      | UNIT PRICE<br>TOTAL | 115.00<br>4,600.00  | 99.18<br>3,967.20   | 225.00<br>9,000.00  | 107.25<br>4,290.00  |
|                | <b>SUBTOTAL (Group D)</b>   | TOTAL               | 29,400.00           | 37,380.80           | 43,560.00           | 38,528.64           |
| <b>GROUP E</b> | <b>Electrical Repairs (mark-ups not to exceed 20%)</b>                          | UNIT PRICE          |                     |                     |                     |                     |
| 1.             | \$120,000 / YR<br>Parts and Materials   | UNIT PRICE<br>TOTAL | 5%<br>126,000.00    | 15%<br>138,000.00   | 20%<br>144,000.00   | 15%<br>138,000.00   |
| 2.             | \$20,000 / YR<br>Rental Equipment   | UNIT PRICE<br>TOTAL | 0%<br>20,000.00     | 10%<br>22,000.00    | 20%<br>24,000.00    | 15%<br>23,000.00    |
| 3.             | \$30,000 / YR<br>Bid Markups  | UNIT PRICE<br>TOTAL | 0%<br>30,000.00     | 10%<br>33,000.00    | 20%<br>36,000.00    | 15%<br>34,500.00    |

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL  
 FOR: Annual Contract for Electrical Maintenance and Repair Services  
 TIME & (June 6, 2017 through May 31, 2018)  
 DATE: 3:00 p.m., April 18, 2017  
 ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

Power Engineering Services,  
 Inc.  
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 Converse, TX 78109

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 P.O. Box 19047  
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 San Antonio, TX 78237

Alterman, Inc.  
 P.O. Box 700490  
 San Antonio, TX 78270

|  |   |       |                |                |                |            |
|--|---|-------|----------------|----------------|----------------|------------|
|  | <b>SUBTOTAL (Group E)</b>   | TOTAL | 176,000.00     | 193,000.00     | 204,000.00     | 195,500.00 |
|  | <b>OPTION YEAR 3 PERIOD TOTAL CONTRACT AMOUNT (Groups A, B, C, D and E)</b> | TOTAL | 514,830.00     | 542,470.50     | 547,430.00     | 581,382.58 |
|  | Terms   |       | Net<br>30 days | Net<br>30 days | Net<br>30 days |            |
|  | Delivery Days   |       |                |                |                |            |

**\*LOW BIDDER**

BID INVITATIONS E-MAILED TO AND/OR PICKED UP BY:

Alterman  
 Central Electric  
 Fox Service Co.  
 Gerard Electric  
 Grubb Engineering  
 Morlandt Electric  
 Power Engineering Services Inc.  
 Schneider Electric  
 Shermco Industries, Inc.  
 TRC Solution

Demandstar  
 SAWS Website